Professional

Profile: Judy Columbus

2006 Founder: Judy's Broker Network

2006 Licensed Real Estate Salesperson, California 1988 Founding Partner. Home Town Agency Inc.

1984 Founding Director/Treasurer: Home Town Funding Co. Inc.

1978 Founder/President: Judy Columbus. Inc., Realtors

1969 Licensed. Real Estate Broker, New York 1965 Licensed Real Estate Salesperson, California

Awards

1998 March of Dimes "Mother of the Year" Award

1998 Governor Petaki NYS Community Service Award

1997 Habitat for Humanity, Honorary Choir WBT

1997 Arts & Cultural Council/: Business Award

1996 GRAR Realtor® of the Year

1996 VWCA "Outstanding Community Leader"

1996 Urban League Volunteerism Award

1995 Governor Cuomo: NYS Small Business Award

1990 Genesis Network Broker of the Year (& 1991, 1994)

1988 Rochester Women's Network 'W' Award Winner

1988 American Marketing Ass. 'Award for Excellence'

1987 Finalist Chamber -Business Person of Year

1979 Rae K. Aiole Community Young Leadership Award

Guest Speaker

1991 'From the Inside Out' -T.I.A. Conference

1989 'Effective Marketing'—Amerinet Relocation Annual Conference

1989 'Business Ethics'—Presidential Panel, University of Rochester

1989 'Effective Marketing'—Amerinet Relocation National Conference

1988 'View from The Top"—Rochester Telephone Company, CEO Series 1987 'Academia and the Entrepreneur: — Monroe Community College

1987 'Launching & Managing Bus. Ventures 'Rochester Institute of Technology

1986 'The Secondary Mortgage Market '—Monroe County Bar Association

'A Career in Sales'—Alfred University Career Women's Association 'Staying Motivated'—Rochester Association of Professional Saleswomen

1985 'Art of Delegation-Cornell University Small Business Owner's Seminar

1984 'Qualities of a Successful Entrepreneur-Monroe Community College

'What It Takes To Be A Leader'—Nazareth College

'Entrepreneurship'-Roch. Institute of Technology. M.B.A Program (& 1985)

'Entrepreneurship'—University of Rochester, M.B.A Program

1988 'The Entrepreneurial Experience'—Entrepreneur's Exchange Conference

1982 'Small Business Management'—Rochester Women's Network

'Women Making Choices—Junior League of Rochester

'Corporate Relocation'—Argus Relocation Seminar

1981 'Women in Management—Rochester Women's Network 1980 'You CAN Go Home Again'—National Convention, Sigma Delta Tai

1979 'Careers in Real Estate' — Rochester Career Education Counselors

'Starting Your Own Business'—Women's Career Center (& 1978)

'Women Mean Business—Sibley's Career Seminar

1978 'The Process of Goal-Setting' - St. John Fisher (& 1977)

1976 'Real Estate As A Profession '-R.I.T: St. John Fisher (& 1975)

Featured in Books

1988: Startup: An Entrepreneurs Guide to Launching and

Managing a New Venture" • Bill Stolze. Author

1989: Language of Leadership" • Marlene Caroselli. Author

1600 East Avenue, #601 Rochester, NY 14610

3453 Tandika Trail S. Palm Desert, CA. 92211

Judy@JudysBrokerNetwork.com

Cell: 585-330-2565

## Community Service

Avondale Country Club, Palm Desert Brandeis National Committee, Desert Chapter Realtors® Community Foundation Golisano Children's Hospital **Greater Rochester Housing Partnership** Community Tech. Assess. Advisory Board **Rochester Chamber of Commerce** Monroe Co. Convention & Visitors Bureau United Way of Greater Rochester Monroe Community College Foundation **RAFTA WE Public Broadcasting** Arts of Greater Rochester Women's Career Center Rochester Women's Network United Jewish Welfare Fund Jewish Family Service Jewish Film Festival 2003 Wilson Commencement Pk. Mentoring Program St. Johns Home Marketing Committee Career Development Services Scholarship Small Business Council Gala Luncheon Federal Reserve Bank of New York **Red Cross Capital Campaign Public Relations** Women's Health Source at Highland



Communications Chair **Board of Directors Board of Directors** Chair Founder Consultant Sponsors **Honorary Chair** SBA Council Chair **Advisory Board Editorial Board** Director's Circle Youth Commission

Communications

Education

Rochester Women's Magazine

Memorial Art Gallery Women's Council

**Town of Brighton Narcotics Guidance Council** 

BA. Journalism Public Relations/Advertising: Ohio State University

Fraternal

National Vice President, Sigma Delta Tau Fraternity 2005: Coordinator: "Fiftyish Reunion"

Personal

Born-Columbus, Ohio: Married; Two daughters; Two grandchildren

Featured in National Publications

1997 Real Trends

1997 Ask Women

1991 Real Estate Today (& 1981)

1991 Realty Update

1991 National Relocation and Real Estate

1984 Rochester Women Magazine

1982 Working Woman Magazine

1980 Torch, publication of Sigma Delta Tau Fraternity